



ASX Announcement InfoMaster Welcomes Rob Thompson as National Sales & Marketing Manager

7 November 2008

Geoff Reeves, General Manager of InfoMaster, is delighted to announce the appointment today of Rob Thompson to head up the InfoMaster Sales and Marketing team. Rob was with Compaq and Hewlett Packard Australia for seven years in their public sector team and specialised in selling to local government.

“Rob was National Local Government Manager with Hewlett Packard and worked with tier one application providers and partners to provide solutions for councils” Geoff Reeves said. “He established strategic relationships with local government organisations to understand real needs around compliance. During this time InfoMaster worked with Rob and his team on many successful projects.”

Rob has over 15 years of experience in the IT industry. During the nineties he was Sales Manager for one of Australia’s fastest growing Compaq resellers, CBE Technology. He attributes rapid growth in the sales channel to alignment and commitment with the best vendors. Groomed, enthusiastic sales people underpinned by dedicated and talented technicians are the foundations for success in IT sales. The nineties was the revolution that followed the relatively short IT evolution. Computer companies became either specialists or superstores and those that were slow to polarise disappeared.”

“Working for Compaq, then Hewlett Packard and now joining InfoMaster is a natural continuation of selling the best products. Customers rely on their infrastructure and applications, successful sales people enjoy long customer relationships – the two elements of the equation result in a quality partnership.” Rob said.

During his time with Hewlett Packard, Rob was involved with projects ranging from desktop deployments to complete network and infrastructure replacements. Changes in council activity needed sophisticated open applications and increased data storage. Councils with legacy niche applications were finding support difficult and began moving to off the shelf, easy to integrate products. Hewlett Packard formed relationships with these ‘best of breed’ vendors and offered a ‘pre-tested ready to deploy’ solution, one of the most successful being InfoMaster.

Rob also established a local government consumer group to ‘think tank’ possible solutions during a time when compliance and regulatory reductions were becoming key responsibilities for councils. “Councils were being allocated greater responsibilities, without being allocated greater funding” Rob said. “We looked for solutions that were within the existing budgets that would provide either direct revenue increases or cut costs.”

“I am looking forward to working with InfoMaster and renewing relationships with customers and local government groups. The product set is world class and the opportunity to grow the business in and outside Australia is invigorating.”

About InfoMaster

InfoMaster is a wholly owned subsidiary of Sirius Corporation Limited (ASX:SIU). InfoMaster is Australia's leading provider of online planning and development application tracking software to local government and asset management systems to both government and non government enterprises.

MasterView & MasterPlan are award winning online development application tracking and planning applications that allow Local Government authorities to provide transparency and consistency to their customers by making planning regulation and the development application process available online and available to everyone.

AssetMaster is a comprehensive asset management system that is available in a number of flexible licensing configurations to suit from the smallest to the largest customer. By providing capabilities that allow data integration from virtually unlimited sources, spatial works orders and data management, AssetMaster is unequalled by its peers.

Our offering blends software, consultancy and maintenance services to provide a complete, end to end solution delivering tangible benefits to our customers.

We want our customers to achieve optimal value from their partnership with InfoMaster and to give them ***The power to make better decisions.***

For further information, please contact:

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About Sirius Corporation Ltd

Sirius is a long established software and services company that underwent a change in focus in 2006/07. Its focus is on providing software and services to large enterprises. The company operates via a federated or hub-and-spoke model which involves Sirius acting as a holding company (hub) for a number of software and service companies. The company is pursuing an acquisition-led growth strategy, which envisages strong growth and profitability over the next few years. www.sirius.com.au